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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(+) Production	2,241,999	2,011,054	11.5%	341,107	359,493	-5.1%	2,583,106	2,370,547	9.0%
(-) Ending Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(=) Total Disappearance	2,392,530	2,266,722	5.6%	474,260	321,086	47.7%	2,866,790	2,587,808	10.8%
(-) Exports	895,228	788,178	13.6%	230,777	127,434	81.1%	1,126,005	915,612	23.0%
(=) Disappearance-Canada & United States	1,497,302	1,478,544	1.3%	243,483	193,652	25.7%	1,740,785	1,672,196	4.1%

rec'd. 9/30/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987 APR-JUN	1986	MINE SITE	OFFSITE	1987	1986	1987 APR-JUN	1986
MURIATE								
Special Standard	53,023	81,640	57,518	24,044	81,562	38,259	14,007	86,024
Standard	767,048	529,451	329,599	149,102	478,701	544,432	715,072	625,737
Chemical	18,934	16,219	7,443	4,338	11,781	7,432	21,085	17,191
Coarse	715,769	599,642	113,822	241,825	355,647	596,827	767,480	675,137
Granular	842,108	749,258	248,821	106,632	355,453	570,869	1,045,309	909,522
Soluble	124,891	194,784	77,574	62,671	140,245	138,330	230,871	219,732
SULPHATES	61,333	62,906	45,033	10,874	55,907	88,307	72,966	54,465
TOTAL	2,583,106	2,233,900	879,810	599,486	1,479,296	1,984,456	2,866,790	2,587,808
			(A)	(A)	(A)			

(A) Ending inventory figures corrected, 9/21/87.

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987	1986
MURIATE										
Special Std	15	17	40,873	82,499	-	-	-	-	40,888	82,516
Standard	83,693	91,117	632,436	510,907	58,697	52,125	954	8,600	775,780	662,749
Chemical	-	-	-	-	20,113	15,901	790	328	20,903	16,229
Coarse	680,414	646,786	94,499	74,450	-	-	-	-	774,913	721,236
Granular	802,290	673,272	255,819	153,973	-	-	-	-	1,058,109	827,245
Soluble	132,167	148,862	30,509	34,171	24,617	25,662	43,192	7,557	230,485	216,252
SULPHATES	42,808	45,641	26,881	25,876	828	954	52	-	70,569	72,471
TOTAL	1,741,387	1,605,695	1,081,017	881,876	104,255	94,642	44,988	16,485	2,971,647	2,598,698

Note: Exports are listed on reverse.

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POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987 APR-JUN	1986	MINE SITE	OFFSITE	1987	1986	1987 APR-JUN	1986
MURIATE								
Special Standard	53,023	81,640	57,518	24,044	81,562	38,259	14,007	86,024
Standard	683,977	435,868	260,397	146,364	406,761	417,669	577,737	505,360
Chemical	16,958	12,819	6,676	4,338	11,014	4,181	17,672	14,116
Coarse	666,253	583,243	103,168	241,825	344,993	583,241	724,783	635,169
Granular	704,950	705,034	170,759	105,151	275,910	515,078	835,756	813,002
Soluble	116,838	192,450	76,765	62,671	139,436	131,806	222,575	213,051
TOTAL	2,241,999	2,011,054	675,283 (A)	584,393 (A)	1,259,676 (A)	1,690,234	2,392,530	2,266,722

(A) Ending inventory figures corrected, 9/21/87.

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987	1986
MURIATE										
Special Std	15	17	40,873	82,499	-	-	-	-	40,888	82,516
Standard	52,413	71,620	530,356	445,965	35,770	23,130	1	7,629	618,540	548,344
Chemical	-	-	-	-	15,443	13,753	787	312	16,230	14,065
Coarse	646,307	623,606	79,357	70,382	-	-	-	-	725,664	693,988
Granular	674,104	612,628	170,153	139,663	-	-	-	-	844,257	752,291
Soluble	125,023	147,009	30,509	34,171	20,372	24,064	43,192	7,557	219,096	212,801
TOTAL	1,497,862	1,454,880	851,248	772,680	71,585	60,947	43,980	15,498	2,464,675	2,304,005

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	2,547	4,619	20,143	0	27,309
Brazil	9,664	42,814	52,059	0	104,537
China	196,423	0	0	0	196,423
Columbia	4,655	11,004	0	0	15,659
Denmark	5,606	0	0	0	5,606
Holland	19,678	0	47,983	0	67,661
India	201	0	0	4,148	4,349
Indonesia	76,844	0	0	0	76,844
Jamaica	0	1,816	4,529	0	6,345
Japan	29,022	17,386	9,118	25,668	81,194
Korea	68,007	0	0	0	68,007
Malaysia	65,240	0	17,646	0	82,886
New Zealand	24,291	1,718	0	693	26,702
Philippines	7,039	0	0	0	7,039
South Africa	3,190	0	5,197	0	8,387
Sri Lanka	0	0	3,988	0	3,988
Switzerland	19,945	0	9,490	0	29,435
Taiwan	38,877	0	0	0	38,877
TOTAL AG:	571,229	79,357	170,153	30,509	851,248
NON-AGRICULTURAL					
Italy	0	-	-	18,827	18,827
Japan	412	-	-	16,737	17,149
Korea	251	-	-	7,628	7,879
United Kingdom	125	-	-	0	125
TOTAL NON-AG:	788	-	-	43,192	43,980
TOTAL EXPORTS	**572,017**	**79,357**	**170,153**	**73,701**	**895,228**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987 APR-JUN	1986	MINE SITE	OFFSITE	1987	1986	1987 APR-JUN	1986
MURIATE								
Standard	83,071	93,583	69,202	2,738	71,940	126,763	137,335	120,377
Chemical	1,976	3,400	767	0	767	3,251	3,413	3,075
Coarse	49,516	16,399	10,654	0	10,654	13,586	42,697	39,968
Granular	137,158	44,224	78,062	1,481	79,543	55,791	209,553	96,520
Soluble	8,053	2,334	809	0	809	6,524	8,296	6,681
SULPHATES	61,333	62,906	45,033	10,874	55,907	88,307	72,966	54,465
TOTAL	341,107	222,846	204,527	15,093	219,620	294,222	474,260	321,086

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL-JUNE	
	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987	1986
MURIATE										
Standard	31,280	19,497	102,080	64,942	22,927	28,995	953	971	157,240	114,405
Chemical	-	-	-	-	4,670	2,148	3	16	4,673	2,164
Coarse	34,107	23,180	15,142	4,068	-	-	-	-	49,249	27,248
Granular	128,186	60,644	85,666	14,310	-	-	-	-	213,852	74,954
Soluble	7,144	1,853	-	-	4,245	1,598	-	-	11,389	3,451
SULPHATES	42,808	45,641	26,881	25,876	828	954	52	-	70,569	72,471
TOTAL	243,525	150,815	229,769	109,196	32,670	33,695	1,008	987	506,972	294,693

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	934	1,344	0	0	992	3,270
Australia	0	0	0	0	17	17
Brazil	22,044	10,438	31,616	0	727	64,825
Chile	17,286	0	0	0	7,320	24,606
China	25,679	0	0	0	0	25,679
Columbia	4,984	3,360	0	0	0	8,344
Costa Rica	0	0	3,154	0	924	4,078
Dom. Republic	0	0	6,797	0	133	6,930
Ecuador	3,722	0	0	0	0	3,722
France	0	0	16,044	0	0	16,044
Guatemala	0	0	0	0	905	905
Holland	0	0	11,425	0	0	11,425
Honduras	0	0	1,318	0	0	1,318
Japan	12,133	0	0	0	11,497	23,630
Korea	0	0	0	0	21	21
Martinique	0	0	0	0	763	763
Mexico	15,298	0	14,645	0	87	30,030
New Zealand	0	0	0	0	30	30
Puerto Rico	0	0	0	0	462	462
Thailand	0	0	0	0	3,003	3,003
Venezuela	0	0	667	0	0	667
TOTAL AG:	102,080	15,142	85,666	0	26,881	229,769
NON-AGRICULTURAL						
Argentina	21	-	-	0	0	21
Mexico	932	-	-	0	52	984
Puerto Rico	3	-	-	0	0	3
TOTAL NON-AG:	956	-	-	0	52	1,008
TOTAL EXPORTS	**103,036**	**15,142**	**85,666**	**0**	**26,933**	**230,777**

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POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	1985/86	Change %	1986/87	1985/86	Change %	1986/87	1985/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	7,750,866	7,186,703	7.9%	1,343,553	1,210,084	11.0%	9,094,419	8,396,787	8.3%
(-) Ending Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(=) Total Disappearance	8,181,424	7,546,323	8.4%	1,418,155	1,216,662	16.6%	9,599,579	8,762,985	9.5%
(-) Exports	3,204,758	2,395,800	33.8%	623,574	492,140	26.7%	3,828,332	2,887,940	32.6%
(=) Disappearance-Canada & United States	4,976,666	5,150,523	-3.4%	794,581	724,522	9.7%	5,771,247	5,875,045	-1.8%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

Fertilizer Years 1986/87 and 1985/86

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	86/87	85/86	1987	1986	1985	1984	86/87	85/86
MURIATE								
Special Standard	298,952	248,514	81,562	38,259	28,208	35,063	255,649	238,463
Standard	2,493,042	2,052,675	478,701	544,432	525,427	374,967	2,558,773	2,033,670
Chemical	78,489	78,610	11,781	7,432	7,907	568	74,140	79,084
Coarse	2,372,555	2,254,736	355,647	596,827	914,462	921,440	2,613,735	2,572,371
Granular	2,969,681	2,786,690	355,453	570,869	640,667	612,135	3,185,097	2,856,488
Soluble	660,041	721,456	140,245	138,330	149,719	103,851	658,126	732,845
SULPHATES	221,659	254,106	55,907	88,307	84,264	83,028	254,059	250,063
TOTAL	9,094,419	8,396,787	1,479,296	1,984,456	2,350,654	2,131,052	9,599,579	8,762,984

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		Fertilizer Years	
	86/87	85/86	86/87	85/86	86/87	85/86	86/87	85/86	1986/87	1985/86
MURIATE										
Special Std	64	17,372	258,715	205,484	-	-	-	-	258,779	222,856
Standard	332,147	385,284	2,214,051	1,574,390	214,430	203,472	4,301	13,777	2,764,929	2,176,923
Chemical	-	-	-	-	75,221	50,121	2,284	1,156	77,505	51,277
Coarse	2,407,611	2,421,860	319,894	184,953	-	-	-	-	2,727,505	2,606,813
Granular	2,242,501	2,149,257	735,749	576,264	-	-	-	-	2,978,250	2,725,521
Soluble	365,132	433,345	113,052	125,595	102,011	133,714	84,088	75,748	664,283	768,402
SULPHATES	139,002	156,620	96,099	87,570	4,886	2,995	99	66	240,086	247,251
TOTAL	5,486,457	5,563,738	3,737,560	2,754,256	396,548	390,302	90,772	90,747	9,711,337	8,799,043

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	2,945	3,839	0	0	2,139	8,923
Australia	6,332	20,122	109,424	0	3,393	139,271
Bangladesh	31,678	0	0	0	0	31,678
Belgium	25,029	0	6,669	0	0	31,698
Brazil	106,150	183,591	343,242	3,450	1,983	638,416
Chile	33,526	0	0	0	19,559	53,085
China	620,105	0	0	0	14,469	634,574
Columbia	25,999	17,134	2,443	0	667	46,243
Costa Rica	15,667	0	5,434	0	4,759	25,860
Denmark	55,428	0	0	0	0	55,428
Dom. Republic	0	0	20,373	0	978	21,351
Ecuador	3,722	0	5,277	0	48	9,047
France	3,709	0	16,044	0	0	19,753
Guatemala	7,737	0	5,354	0	905	13,996
Holland	26,067	0	69,700	0	0	95,767
Honduras	0	0	1,733	0	74	1,807
India	258,153	0	0	7,591	0	265,744
Indonesia	176,903	0	0	0	0	176,903
Ireland	0	0	17,116	0	0	17,116
Italy	7,744	0	0	0	4	7,748
Jamaica	0	3,576	5,889	0	0	9,465
Japan	225,339	84,701	52,552	86,609	32,827	482,028
Korea	282,289	0	0	14,674	45	297,008
Malaysia	201,085	3,385	17,646	0	603	222,719
Martinique	0	0	0	0	763	763
Mexico	33,100	0	14,661	35	789	48,585
New Zealand	52,941	3,546	0	693	30	57,210
Panama	0	0	826	0	390	1,216
Peru	12,173	0	0	0	2,000	14,173
Philippines	25,305	0	0	0	6,088	31,393
Puerto Rico	0	0	978	0	583	1,561
South Africa	3,190	0	11,889	0	0	15,079
Sri Lanka	25,162	0	3,988	0	0	29,150
Switzerland	124,528	0	20,017	0	0	144,545
Taiwan	80,760	0	0	0	0	80,760
Thailand	0	0	0	0	3,003	3,003
United Kingdom	0	0	2,493	0	0	2,493
Venezuela	0	0	2,001	0	0	2,001
TOTAL AG:	2,472,766	319,894	735,749	113,052	96,099	3,737,560
NON-AGRICULTURAL						
Brazil	21	-	-	0	0	21
Italy	0	-	-	26,464	0	26,464
Japan	1,277	-	-	49,924	0	51,201
Korea	891	-	-	7,628	0	8,519
Mexico	3,389	-	-	72	99	3,560
Pakistan	13	-	-	0	0	13
Puerto Rico	6	-	-	0	0	6
Sweden	348	-	-	0	0	348
United Kingdom	640	-	-	0	0	640
TOTAL NON-AG:	6,585	-	-	84,088	99	90,772
TOTAL EXPORTS	**2,479,351**	**319,894**	**735,749**	**197,140**	**96,198**	**3,828,332**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	15,205	9,209	31,418	4,643	2,927	63,402
AK Alaska	29	396	1,523	439	0	2,387
AZ Arizona	532	0	749	0	302	1,583
AR Arkansas	70	3,095	48,044	6,349	692	58,250
CA California	27,314	19,425	10,456	489	9,899	67,583
CO Colorado	2,914	53	4,368	504	568	8,407
CT Connecticut	0	2,437	1,526	0	418	4,381
DE Delaware	0	0	21,923	165	563	22,651
FL Florida	67,885	17,873	19,023	8,652	34,935	148,368
GA Georgia	17,377	7,033	62,422	15,404	14,274	116,510
HI Hawaii	181	11,040	269	0	1,078	12,568
ID Idaho	2,743	9,012	14,288	1,021	49	27,113
IL Illinois	21,969	508,052	131,354	60,417	2,264	724,056
IN Indiana	15,150	291,398	42,376	34,673	1,790	385,387
IA Iowa	4,217	268,816	152,412	57,473	529	483,447
KS Kansas	2,165	4,513	24,416	2,672	1,244	35,010
KY Kentucky	117	74,308	37,531	991	4,777	117,724
LA Louisiana	13,156	29,085	52,108	7,933	85	102,367
ME Maine	479	0	6,694	124	522	7,819
MD Maryland	3,726	61	17,989	7,137	442	29,355
MA Massachusetts	0	(282)	3,398	1,383	466	4,965
MI Michigan	5,244	163,133	52,615	5,359	1,298	227,649
MN Minnesota	1,405	129,052	238,927	12,668	2,936	384,988
MS Mississippi	0	3,685	13,287	7,075	505	24,552
MO Missouri	12,049	45,317	201,826	25,168	1,015	285,375
MT Montana	19	(119)	10,984	802	30	11,716
NE Nebraska	1,484	4,448	11,431	7,395	4,128	28,886
NV Nevada	0	15	15	0	12	42
NH New Hampshire	0	0	762	0	130	892
NJ New Jersey	0	2,169	2,703	1,779	978	7,629
NM New Mexico	89	1,520	5,132	1,277	1,773	9,791
NY New York	386	15,286	57,302	4,395	1,847	79,216
NC North Carolina	5,129	11,280	52,569	12,178	6,815	87,971
ND North Dakota	0	6,500	20,328	318	44	27,190
OH Ohio	14,847	272,159	185,274	19,120	3,062	494,462
OK Oklahoma	998	1,494	17,651	816	598	21,557
OR Oregon	805	5,099	22,243	626	1,332	30,105
PA Pennsylvania	3,840	4,094	48,432	6,688	2,495	65,549
RI Rhode Island	0	59	1,367	248	176	1,850
SC South Carolina	25,140	5,494	28,370	2,414	4,649	66,067
SD South Dakota	0	4,796	7,795	1,418	20	14,029
TN Tennessee	2,818	35,878	76,443	6,359	1,309	122,807
TX Texas	25,920	38,579	58,921	7,702	6,714	137,836
UT Utah	4,375	138	1,672	163	59	6,407
VT Vermont	0	295	2,046	385	376	3,102
VA Virginia	6,967	2,955	69,964	11,039	1,503	92,428
WA Washington	8,636	5,412	25,259	2,962	1,036	43,305
WV West Virginia	0	2,572	759	220	0	3,551
WI Wisconsin	16,157	206,660	95,516	9,365	3,071	330,769
WY Wyoming	242	191	1,096	15	120	1,664
TOTAL U.S.:	331,779	2,223,685	1,994,976	358,423	125,855	5,034,718
CANADA						
AB Alberta	142	276	26,131	2,171	0	28,720
BC Brit. Columbia	37	220	7,212	81	224	7,774
MB Manitoba	33	5,164	15,436	1,987	0	22,620
NB New Brunswick	0	6,649	6,717	0	832	14,198
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	139	6,373	0	21	6,533
ON Ontario	161	154,134	48,832	2,316	5,466	210,909
PE Pr.Edward Isle	0	47	11,445	0	713	12,205
PQ Quebec	0	14,809	93,941	30	5,891	114,671
SK Saskatchewan	59	2,488	31,438	124	0	34,109
TOTAL CAN:	432	183,926	247,525	6,709	13,147	451,739
EXPORT SALES:	2,472,766	319,894	735,749	113,052	96,099	3,737,560
TOTAL AG SALES	**2,804,977**	**2,727,505**	**2,978,250**	**478,184**	**235,101**	**9,224,017**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	76,299	-	-	31,241	5	107,545
AK	Alaska	0	-	-	0	0	0
AZ	Arizona	185	-	-	0	15	200
AR	Arkansas	28	-	-	14	188	230
CA	California	8,961	-	-	758	726	10,445
CO	Colorado	3,135	-	-	0	0	3,135
CT	Connecticut	130	-	-	0	0	130
DE	Delaware	31,150	-	-	7,859	0	39,009
FL	Florida	670	-	-	328	1,308	2,306
GA	Georgia	32	-	-	116	470	618
HI	Hawaii	0	-	-	0	0	0
ID	Idaho	603	-	-	0	21	624
IL	Illinois	931	-	-	1,243	21	2,195
IN	Indiana	214	-	-	6	44	264
IA	Iowa	569	-	-	57	94	720
KS	Kansas	1,011	-	-	166	125	1,302
KY	Kentucky	14	-	-	174	22	210
LA	Louisiana	397	-	-	714	10	1,121
ME	Maine	957	-	-	0	0	957
MD	Maryland	34	-	-	13	102	149
MA	Massachusetts	376	-	-	62	91	529
MI	Michigan	463	-	-	1,007	39	1,509
MN	Minnesota	42	-	-	486	45	573
MS	Mississippi	42,049	-	-	22	17	42,088
MO	Missouri	4,171	-	-	188	248	4,607
MT	Montana	109	-	-	0	0	109
NE	Nebraska	76	-	-	52	57	185
NV	Nevada	1	-	-	26	291	318
NH	New Hampshire	41	-	-	0	0	41
NJ	New Jersey	1,396	-	-	242	0	1,638
NM	New Mexico	11,270	-	-	3,735	1	15,006
NY	New York	8,799	-	-	283	3	9,085
NC	North Carolina	0	-	-	65	98	163
ND	North Dakota	1	-	-	0	0	1
OH	Ohio	27,308	-	-	46,217	20	73,545
OK	Oklahoma	4,754	-	-	104	137	4,995
OR	Oregon	1,659	-	-	0	21	1,680
PA	Pennsylvania	2,541	-	-	421	187	3,149
RI	Rhode Island	0	-	-	0	0	0
SC	South Carolina	15	-	-	26	62	103
SD	South Dakota	0	-	-	13	0	13
TN	Tennessee	128	-	-	258	0	386
TX	Texas	15,387	-	-	2,729	51	18,167
UT	Utah	21,028	-	-	149	41	21,218
VT	Vermont	14	-	-	0	0	14
VA	Virginia	95	-	-	82	0	177
WA	Washington	1,276	-	-	12	64	1,352
WV	West Virginia	17	-	-	703	0	720
WI	Wisconsin	5,251	-	-	86	24	5,361
WY	Wyoming	301	-	-	0	0	301
	TOTAL U.S.:	273,888	-	-	99,657	4,648	378,193
CANADA							
AB	Alberta	2,301	-	-	200	0	2,501
BC	Brit. Columbia	0	-	-	0	0	0
MB	Manitoba	8	-	-	13	0	21
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	9,504	-	-	393	238	10,135
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	1,042	-	-	13	0	1,055
SK	Saskatchewan	2,908	-	-	1,735	0	4,643
	TOTAL CAN:	15,763	-	-	2,354	238	18,355
EXPORT SALES:		6,585	-	-	84,088	99	90,772
TOTAL NON-AG		**296,236**	-	-	**186,099**	**4,985**	**487,320**
GRAND TOTAL		**3,101,213**	**2,727,505**	**2,978,250**	**664,283**	**240,086**	**9,711,337**